



MARITIME & SHIPBUILDING: A DEEP DIVE



Our Company

CO&M Group was founded in 2010 by international managers with half a century of experience across the maritime, shipbuilding, oil and gas, renewables, energy, and industrial services sectors. We boast a worldwide presence, having established consolidated partnerships in Asia, South America, North and West Africa, as well as in Bahrain, Saudi Arabia, and the United Arab Emirates, in recent years.

Our company is a dynamic and leading provider of specialized services to the oil and gas, renewable energy, and energy industries. We also have extensive experience in the maritime and shipbuilding sector, offering crucial personnel for marine operations in support of offshore projects.

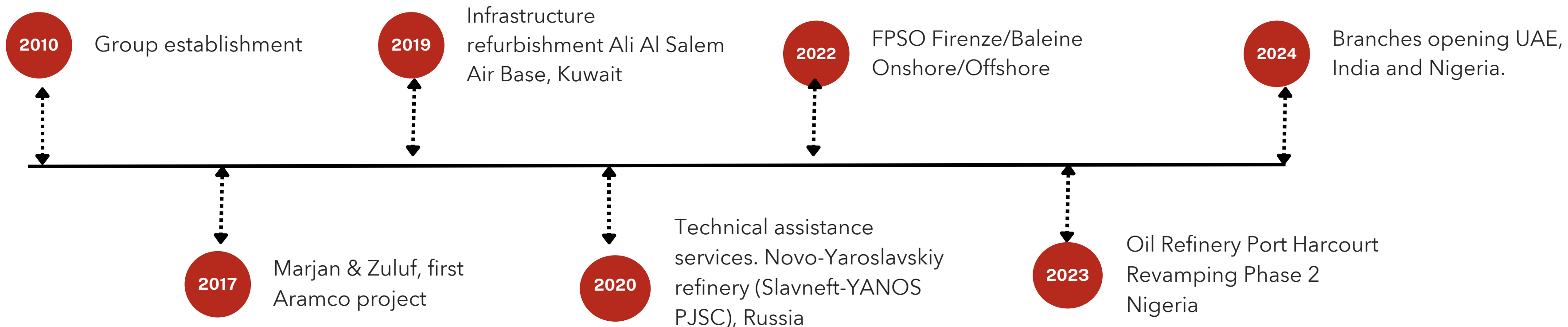
Our comprehensive staffing solutions include positions such as Captain, Chief Mate/1st Officer, 2nd Officer, Bosun/AB, Able Seaman, 1st Engineer, 2nd Engineer, 3rd Engineer, and Chief Electrician ETO, among others.

With esteemed clients like Saipem S.p.A., Rosetti Marino S.p.A., and Maire Tecnimont, CO&M has a proven track record of managing personnel and delivering engineering services to hundreds of production facilities globally. We offer both temporary and permanent staffing solutions, along with a comprehensive 360-degree service that encompasses recruitment, training, and employee placement.

As a trusted and independent partner to major international energy companies, we enable our clients to concentrate on their core operations, rather than navigating the evolving dynamics of the workforce sector



OUR HISTORY



Our People

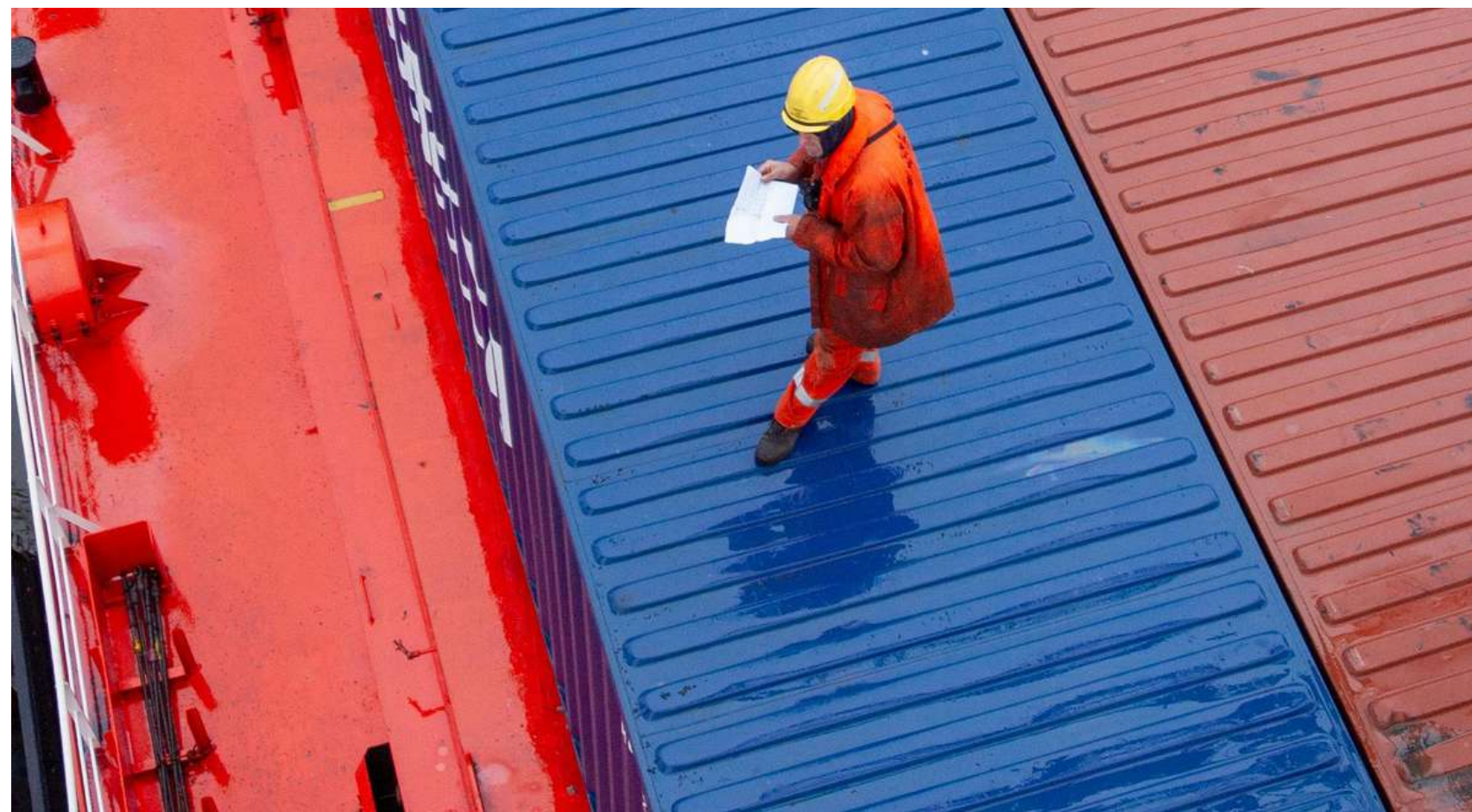
Our company has assembled human capital with high levels of knowledge and professionalism. Our people are characterized by their multiculturalism, generational diversity, and innovativeness; this allows us to have great flexibility and resilience when finding the right solutions for our clients.

People in our Group: 20

- Europe: 8
- Singapore: 4
- United Arab Emirates: 2
- India: 3
- Nigeria: 2
- Norway: 1

People involved in our company's worldwide operations:

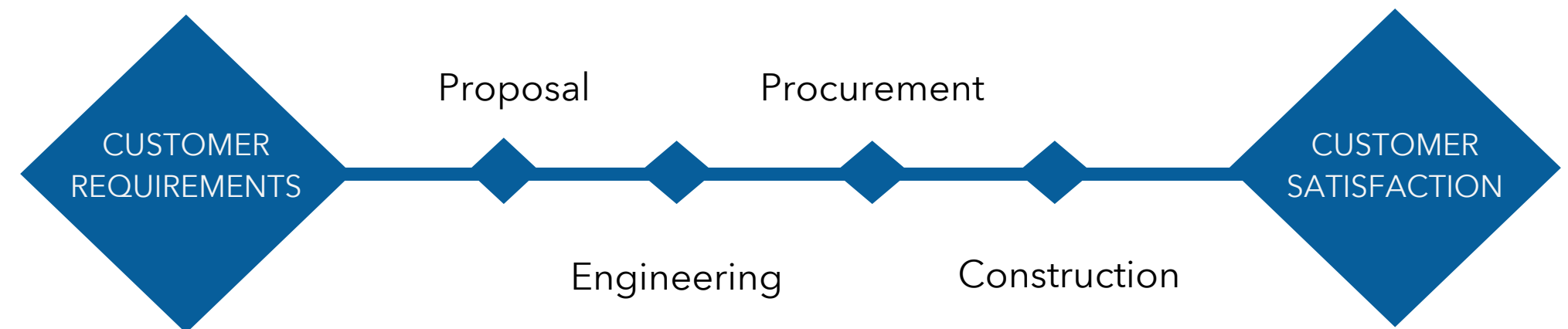
- Engineers: 47
- Supervisors/Superintendents: 30
- Other positions: 53



HSSEQ MANAGEMENT SYSTEM



CO&M Group is strongly committed to pursuing the ultimate objective of an accident-free and efficient workplace



MANAGEMENT SYSTEMS CERTIFICATIONS

ISO 9001
Quality

ISO 14001
Enviromental

ISO 45001
Safety



Responsibility to human resources

Our company has built a team of highly knowledgeable and professional individuals. Our workforce is distinguished by its multiculturalism, generational diversity, and innovation, providing us with the flexibility and resilience to find the best solutions for our clients.

- We are committed to the core labor standards of the International Labor Organization (ILO), such as Freedom of association, the right to collective bargaining, and the effective abolition of child labor.
- CO&M Group rejects any form of discrimination based on ethnicity, color, gender, age, disability, sexual orientation, political or religious views, nationality, and social origin.
- Our core principles are to develop and foster a work environment that meets international Quality, Safety, and Hygiene standards.



Branch Offices & Participated Companies

Through, both, our branch offices and participated companies, we expand our reach, enhance our operations, and achieve sustainable growth. By strategically leveraging these approaches, CO&M can navigate the complexities of the global market, build stronger customer relationships, and drive innovation.

CO&M Group

- **Headquarter**

Piazza della Vittoria 10/13 - 16121 Genoa Italia

- **Operative Headquarter**

Via dei Pescatori - Drydock ship repairs/conversion, Genoa, Italia

CO&M APAC Pte. Ltd.

16 Raffles Quay #33-03, Hong Leong Building, 048581, Singapore.

CO&M Abu Dhabi

Nadja Street, Al Khazna Tower, 15th floor, Office 1512, Abu Dhabi, UAE.

CO&M India Pvt. Ltd.

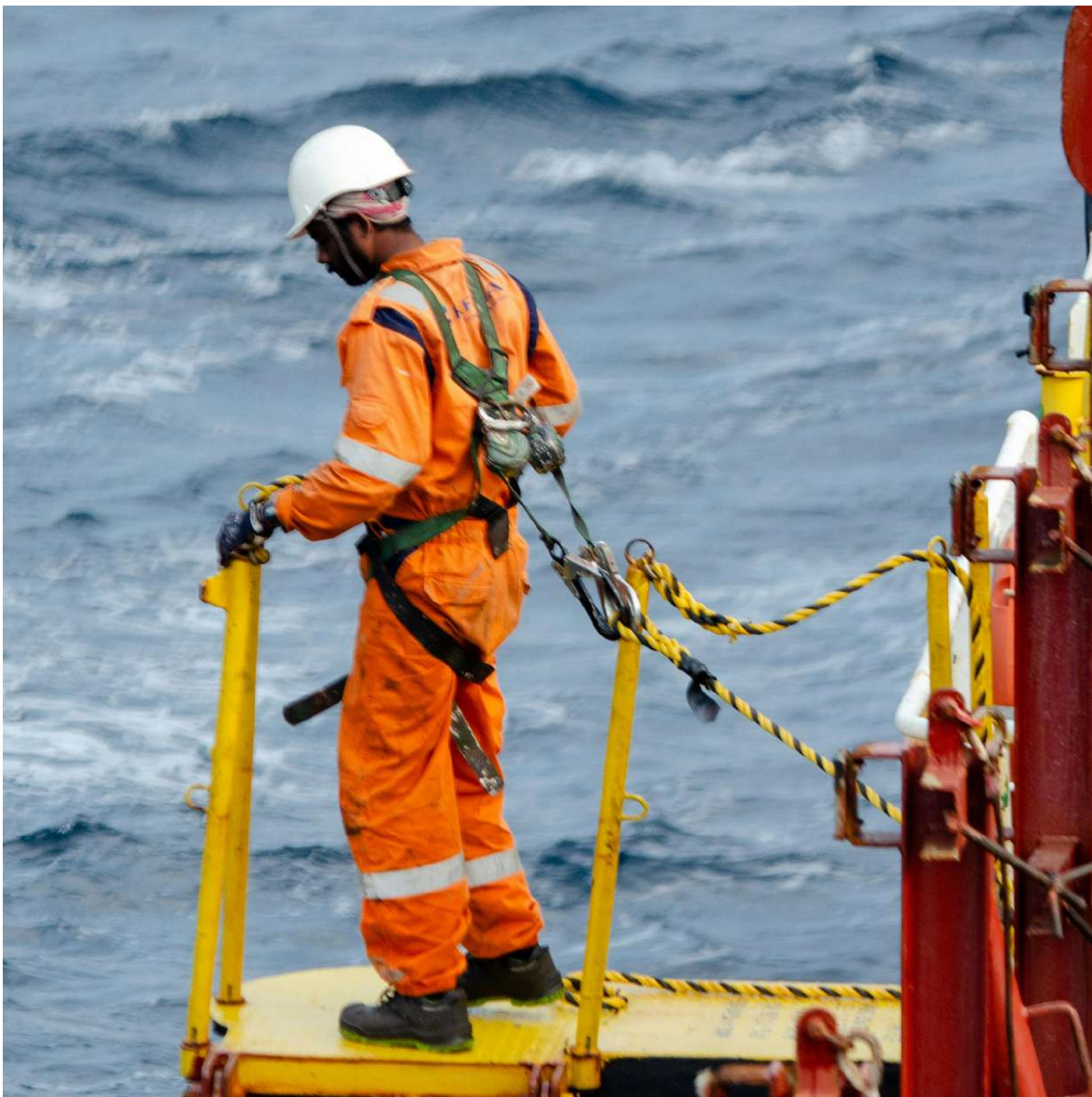
Prestige Garnet 3rd Floor, No. 301 Ulsoor Main Road, Sivan Chetty Gardens, Bangalore North, Bangalore, 560042, Karnataka, India

CO&M West Africa Ltd.

67 Norman Williams Street, South-West Ikoyi, Lagos, Nigeria.

Our Proposal





Let us highlight our services:

CO&M Group stands as your premier one-stop manpower service, delivering comprehensive consultancy and support across diverse industries. We pride ourselves on providing highly skilled professionals, distinguished by their extensive experience, professional certifications, and specialized training.

We supply personnel for a wide array of critical roles, including:

- **Marine Operations:** Captain, Chief Officer/Chief Mate, 1st Officer/Chief Mate, 2nd Officer, Chief Engineer, 1st Engineer, 2nd Engineer, 3rd Engineer, Bosun/AB, Able Seaman, Chief Electrician ETO, ETO, Fitter (Deck Welder), Motorman.
- **Technical:** Tech Mechanical, Tech Electrical, Machinist, Mechanic, Supervisor Mechanical, Senior Tech Electrical, Senior Tech Mechanical, Huisman Crane Operator, Electrician.
- **Support & Logistics:** Admin, Senior Storekeeper.

Our expertise covers a wide range of disciplines, including, among others:

- | | |
|---------------------------|------------------------|
| • Electrical | • Procurement |
| • Painting/Coating | • Site Material |
| • Cathodic Protection | • Supply chain |
| • Mechanical | • Planning |
| • Instrumentation | • Data Analyst/Quality |
| • Telecommunications | • Cost Controlling |
| • Piping | • Document controlling |
| • Hull | • Logistics |
| • Welding (MIG, MAG, TIG) | • CPLO |
| • Quality (QA and QC) | • Drilling |
| • HVAC | • HSE |
| • Rigging/Scaffolding | • Software Eng./PLC |

Our commitment to excellence and a diverse, skilled workforce enables us to deliver top-notch solutions tailored to our clients' unique requirements.

Full-Spectrum Offshore Services

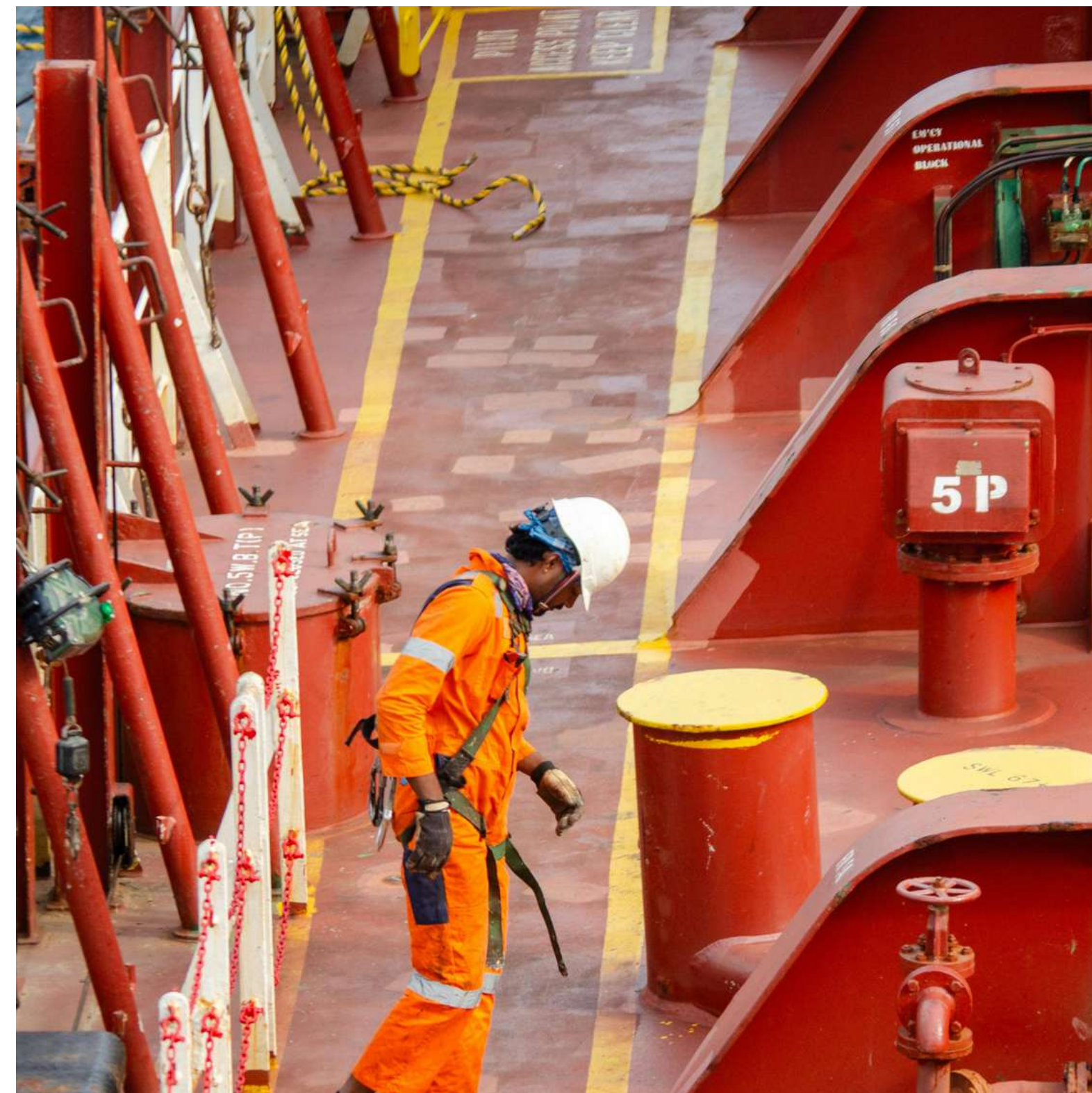
Beyond our core manpower solutions, CO&M Group, in collaboration with our trusted partners, offers a comprehensive suite of specialized services for the shipbuilding and marine industries. We provide expert support for both new constructions and revamping projects, working seamlessly on board vessels or within industrial settings.

Our extended service portfolio includes:

- Piping and Equipment Installation: Precision installation of complex piping systems and essential marine equipment.
- Insulation: High-quality insulation solutions for thermal, acoustic, and fire protection.
- Tinning: Professional tinning services for various applications.
- All Interior Finishing: Comprehensive interior outfitting, ensuring aesthetic appeal and functionality.
- Maritime Furniture Assembly Works: Expert assembly and installation of all types of marine furniture.

Expanding on our commitment to the energy sector, these specialized services are critically important for the demanding requirements of the oil and gas industry. This includes comprehensive support for the construction and revamping of vital offshore assets such as FPSOs (Floating Production, Storage, and Offloading units), FLNGs (Floating Liquefied Natural Gas facilities), and various types of offshore platforms.

Furthermore, our expertise extends to crucial project phases like the hook-up and commissioning, ensuring seamless integration and operational readiness of these complex marine structures. Our collaborative approach ensures integrated solutions and superior execution for all your shipbuilding and surveying needs, particularly in these highly specialized and critical segments of the offshore energy market.





MAIN PROJECTS



New Building Site Supervision Team - Batam/Indonesia

Client: Abu Dhabi Ports, part of AD Ports Group

Location: Batam, Indonesia (Onshore)

Contractor: RINA Consulting

Award: 2023

Completion date: 2024

Personnel Involved: 15



Manpower services supply for Construction, Mechanical Completion and Hook up activities FPSO Firenze

Client: Saipem S.p.A.

Location: UAE (Onshore), Ivory Coast (offshore)

Main contractor: Rosetti Marino S.p.A.

Award: June 2022

Completion date: July 2024

Personnel Involved: 30





Hook- up and Mechanical Completion Activities Altera Baleine - Phase 2

Client: Altera Infrastructure Production AS

Location: Dubai Dry Docks (AEU) and Abidjan, (Ivory Coast)

Contractor: Rosetti Marino Abu Dhabi Branch

Award: 2024

Completion date: 2025

Personnel Involved: 10



FPSO Jotun: Hook-up and Mechanical Completion Balder Future Project.

Client: VAR Energy ASA AS

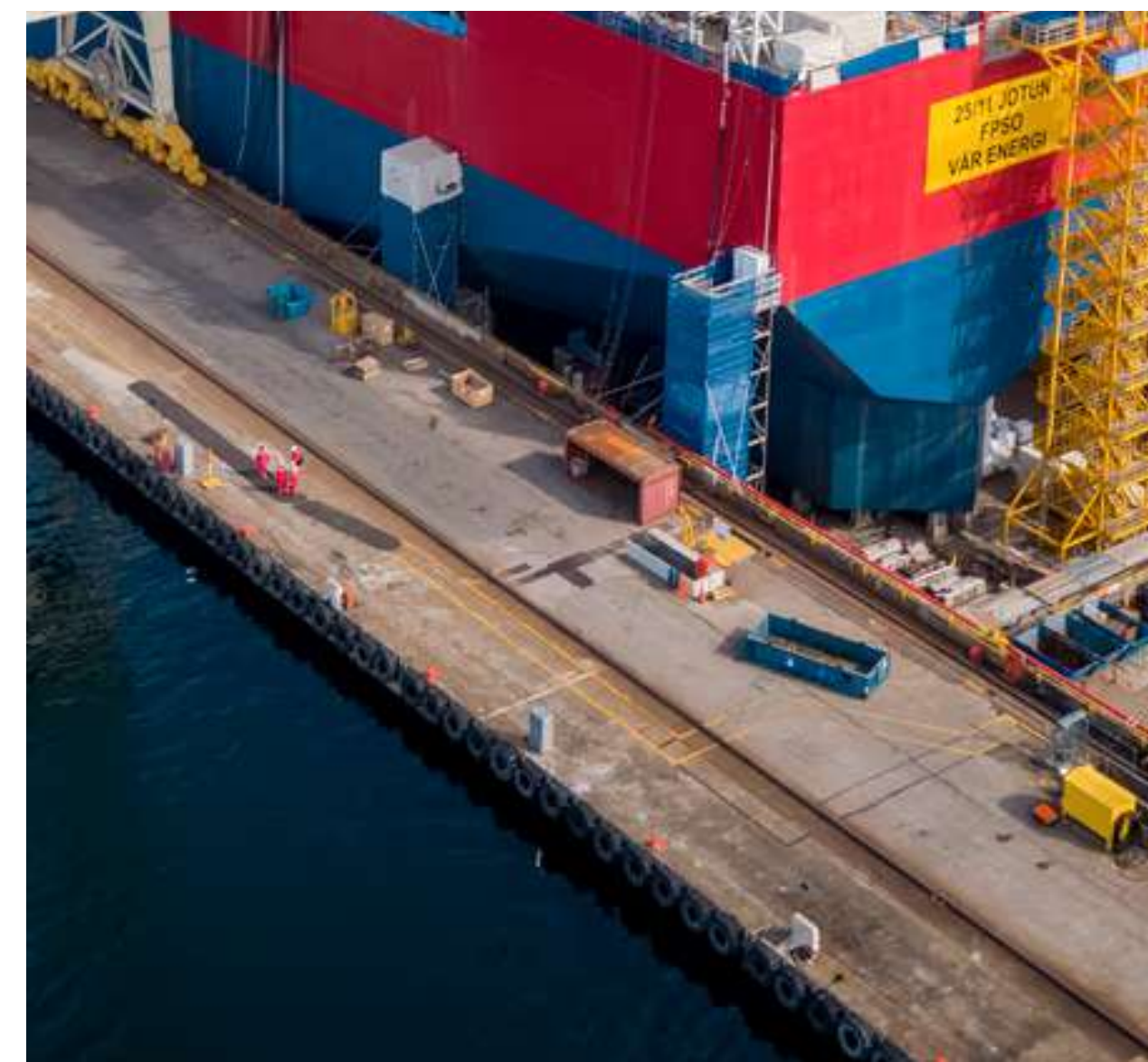
Location: Stavanger, Norway

Main contractor: Rosetti Marino S.p.A.

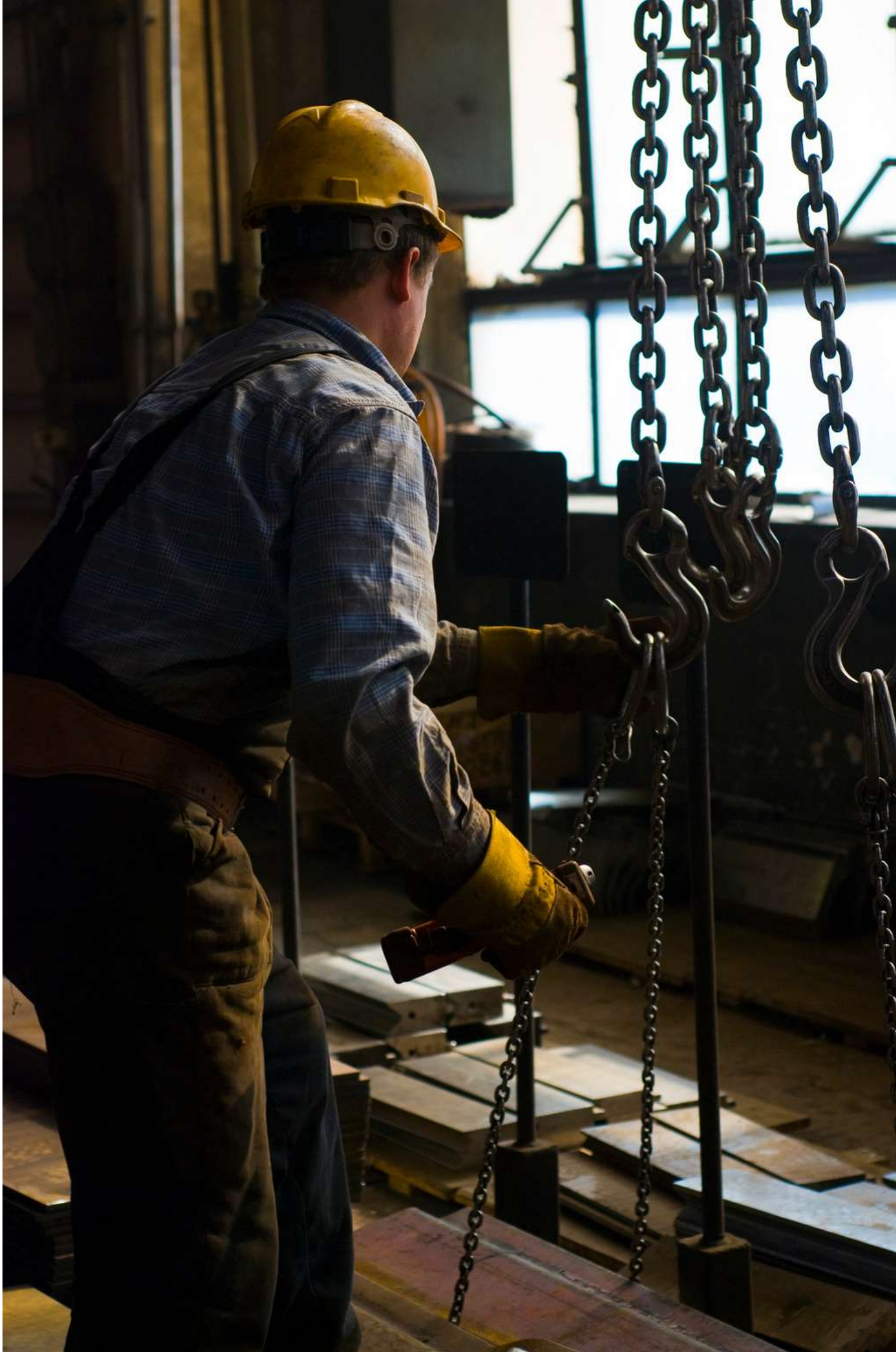
Award: 2024

Completion date: 2025

Personnel Involved: 14



COMPREHENSIVE SOLUTIONS FOR THE INDUSTRY



To summarize:

CO&M Group delivers unparalleled expertise as your single-source solution for critical marine and industrial projects. We don't just provide personnel; we deliver the skilled professionals that you need, backed by decades of experience, rigorous certifications, and specialized training.

Manpower Solutions

From Marine Operations with Captains, Chief Mates, and Engineers to Technical specialists like Huisman Crane Operators and Senior Mechanicals, and essential Support and Logistics roles, we ensure your teams are exceptionally qualified.

Integrated Marine & Shipbuilding Services

Whether onboard vessels or in industrial settings, our capabilities encompass:

- Piping and Equipment Installation: Precision engineering for vital marine systems.
- Insulation & Tinning: Advanced solutions for thermal, acoustic, and fire protection.
- Interior Finishing & Maritime Furniture Assembly: Complete outfitting for superior functionality and aesthetics.

Our robust support extends directly to the demanding Oil & Gas industry, covering the construction, revamping, and crucial hook-up and commissioning of vital offshore assets. This includes FPSOs, FLNGs, and diverse offshore platforms.

CO&M Group ensures integrated solutions and superior execution for all your shipbuilding and surveying requirements, especially within the highly specialized and critical segments of the offshore energy market. We are your partner for achieving seamless integration and unwavering operational readiness.

Certifications We hold the following safety certifications, underscoring our commitment to maintaining the highest safety standards:

- ISO 45001: Occupational Health and Safety Management Systems
- ISO 14001: Environmental Management Systems
- ISO 9001: Quality Management Systems



THANK YOU

www.coetmgroup.com